# Valentin Wagner

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## Personal Data

Date of Birth Place of Birth Citizenship					
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#### **Academic Positions**

04/2018-present	Johannes Gutenberg University of Mainz, Department of Economics Postdoctoral Researcher
01/2017-03/2018	University of Düsseldorf, Düsseldorf Institute for Competition Economics Postdoctoral Researcher
10/2013-01/2017	University of Düsseldorf, Düsseldorf Institute for Competition Economics Doctoral Researcher

# **Primary Research Interest**

Behavioral and Experimental Economics, Economics of Education, Field Experiments

### Education

10/2013-01/2017	PhD Student, University of Düsseldorf Dissertation title: <i>"Field Experiments in Behavioral Economics of Education"</i> Supervisors: Gerhard Riener and Hans-Theo Normann
10/2010-09/2012	Master of Science in Economics, University of Gologne Master Thesis: <i>"Incentives in School - Evidence from a Field Experiment"</i> Supervisor: Jos Jansen
04/2007-04/2010	Bachelor of Science in Economics, University of Bonn Bachelor Thesis: "Authority and Delegation in Firms and Organizations" Supervisor: Daniel Krähmer

### **Articles in Refereed Journals**

"Do Children Cooperate Conditionally? Adapting the Strategy Method for First-Graders" (joint with Henning Hermes, Florian Hett, Mario Mechtel, Felix Schmidt and Daniel Schunk), *Journal of Economic Behavior and Organization*, forthcoming

"On the Design of Non-Monetary Incentives in Schools" (joint with Gerhard Riener), <u>Education Economics</u>, 27 (3), 2019, 223-240

"Gender Differences in Willingness to Compete and Answering Multiple-Choice Questions - The Role of Age" (joint with Gerhard Riener), *Economics Letters*, 164, 2018, 86-89

"Shying Away from Demanding Tasks? Experimental Evidence on Gender Differences in Answering Multiple-Choice Questions" (joint with *Gerhard* Riener), *Economics of Education Review*, 59, 2017, 43-62

#### Publications for a broader audience:

"Monetary and non-monetary incentives for educational attainment: Design and effectiveness" (with Hannah Schildberg-Hörisch), accepted for publication in *The Economics of Education* (2nd edition), Elsevier

"Nudging in der Schulmensa: Wie verhaltenswissenschaftliche Erkenntnisse zu gelungenen Ernährungsgewohnheiten beitragen können" (joint with Hannah Schildberg-Hörisch and Philipp Thoste), <u>Quarterly</u> *Journal of Economic Research* (Vierteljahreshefte zur Wirtschaftsforschung), 2, 2018, 109-125

"Causes Of Anxiety In Patients Undergoing Coronary Computed Tomography Angiography", <u>International</u> <u>Journal of Cardiovascular Research</u>, 6:1, 2017 (joint with Bettina Bäßler, Simon Davies, Annelieke Roest, Susanne Lethaus-Weigl, Roman Pfister, Alexander Bunck, David Maintz, Stephan Baldus, Guido Michels)

#### **Working Papers**

*"Effects of Timing and Reference Frame of Feedback: Evidence from a Field Experiment"* submitted (with Mira Fischer), GSME Working Paper 1820

"Seeking Risk or Answering Smart? Framing in Elementary Schools" DICE Working Paper 227

#### Work in Progress

"Enhancing Cooperation and Investigating Peer Effects on Human Capital Formation: A Randomized-Controlled Field Study with Primary School Children" (with Florian Hett, Mario Mechtel, Felix Schmidt and Daniel Schunk)

"Self-Selection and Treatment Assignment in Field Experiments" (with Gerhard Riener and Sebastian Schneider)

"Reciprocity, Goals and Deadlines" (with Maria Friese and Gerhard Riener)

"Pupils' Preferences over Non-Monetary Rewards" (with Gerhard Riener)

"Peerbeziehungen und Motivation: Geschlechterunterschiede im Umgang mit Gruppendruck"

## **Refereeing Services**

Education Economics, Journal of Economic Behavior & Organization, The B.E. Journal of Economic Analysis and Policy, List Forum für Wirtschafts- und Finanzpolitik

## Teaching

Tutorial "Principles of Public Economics", master's level, University of Mainz (winter terms 2018) Seminar "Ausgewählte Themen der Bildungsökonomik", bachelor's level, University of Mainz (winter term 2018)

Tutorial "Behavioral Economics", master's level, University of Mainz (summer terms 2018, 2019) Seminar "Verhaltensökonomik und die Digitalisierung im Bildungs- und Arbeitsbereich", bachelor's level, University of Mainz (summer term 2018)

Thesis supervisions: Bachelor and Master

Tutorial "Academic Writing and Presentation Skills", University of Düsseldorf, (winter terms 2013/2014, 2014/2015, 2015/2016, 2016/2017, 2017/2018 and summer terms 2014, 2015, 2016, 2017)

#### **Research Grants**

2015, 2017	Award for Presentations at International Conferences,
	German Economic Association (Verein für Socialpolitik)
2015	Conference Grant, Konrad-Henkel-Stiftiung

#### **Invited Presentations**

2019	Norwegian University of Science and Technology (NTNU, Trondheim)
2018	German Institute for Economic Research (DIW Berlin) Workshop on Team Dynamics and Peer Effects (Trier)

2017 Max Planck Institute for Research on Collective Goods (Bonn) RWI - Leibniz Institute for Economic Research (Essen)

# **Conference Presentations and Summer Schools**

2019 (scheduled)	International Workshop on Applied Economics of Education (Catanzaro, Italy) Workshop "External Validity, Generalizability and Replicability of Economic Experiments" (Barcelona, Spain)
2018	Spring Meeting of Young Economists (Palma, Spain) International Workshop on Applied Economics of Education (Catanzaro, Italy) ESA World Meeting (Berlin)
2017	<ul> <li>2nd Winter School on Applied Microeconomics: Theory and Empirics (Montafon, Austria)</li> <li>10th RGS Doctoral Conference in Economics (Dortmund)</li> <li>Royal Economic Society Annual Conference (Bristol, England)</li> <li>3rd Workshop Education Economics 2017 (Leuven, Belgium)</li> <li>Society of Labor Economics Annual Conference 2017 (Raleigh, USA, Poster Presentation)</li> <li>Workshop on Education, Skills, and Labor Market Outcomes (Oslo, Norway)</li> <li>32nd Annual Congress of the European Economic Association (Lisbon)</li> <li>2nd IZA Workshop: The Economics of Education (Bonn)</li> </ul>
2016	<ul> <li>1st Winter School on Applied Microeconomics: Theory and Empirics (Lenzerheide, Switzerland)</li> <li>Second Workshop on Education Economics (Maastricht, Netherlands)</li> <li>Third International Meeting on Experimental and Behavioral Social Sciences (Rom, Italy)</li> <li>WZB - Conference on "Field Days: Experiments Outside the Lab" (Berlin, Poster Presentation)</li> <li>International Workshop on Applied Economics of Education (Catanzaro, Italy)</li> <li>Summer School Education, Preferences, and Economic Outcomes (Kiel)</li> <li>15th TIBER Symposium on Psychology and Economics (Tilburg)</li> <li>Annual Conference of the German Economic Association (Augsburg)</li> <li>Seminar University of Cologne</li> </ul>
2015	Fourth SOLE/EALE World Conference (Montreal, Canada) International Workshop on Applied Economics of Education (Catanzaro, Italy, Poster Presentation) Workshop and Summer School Economics of Education and Self-Regulation (Mainz) 10th Nordic Conference on Behavioral and Experimental Economics (Tampere, Finland) Mini-School: "Coping with Difficult Decisions-An Experimental Economics Perspective" (Düsseldorf) Brown Bag Seminar Düsseldorf (Internal)
2014	Competition and Innovation Summer School (Turunc,Turkey) Ifo Center for the Economics of Education (Munich) Brown Bag Seminar Düsseldorf (Internal)

## **Other Activities**

Organizer of the 2nd Winter School on Applied Microeconomics: Theory and Empirics 2017 (Austria) Organizer of the 3rd Winter School on Applied Microeconomics: Theory and Empirics 2018 (Switzerland)

# **Professional Experience**

04/2013-07/2013	European Economics & Marketing Consultants (Internship - Bonn)
10/2012-01/2013	Indo-German Chamber of Commerce (Internship - Pune, India)
05/2010-06/2010	German Federal Antitrust Authority (Internship - Bonn)

# Language Skills

German (native), English (fluent), French (basic)

Mainz, 26th April 2019