

Johannes Gutenberg University Mainz
Department of Economics
Jakob-Welder-Weg 4, 55128 Mainz, Germany

Phone: +49 (0)6131 39 27118
Fax: +49 (0)6131 39 27696
Email: wagnerv@uni-mainz.de

Personal Data

Date of Birth December, 12, 1986
Place of Birth Bonn
Citizenship German
married, two sons

Academic Positions

04/2018-PRESENT Johannes Gutenberg University of Mainz, Department of Economics
Postdoctoral Researcher

01/2017-03/2018 University of Düsseldorf, Düsseldorf Institute for Competition Economics
Postdoctoral Researcher

10/2013-01/2017 University of Düsseldorf, Düsseldorf Institute for Competition Economics
Doctoral Researcher

Primary Research Interest

Behavioral and Experimental Economics, Economics of Education, Field Experiments

Education

10/2013-01/2017 PhD Student, University of Düsseldorf
Dissertation title: *"Field Experiments in Behavioral Economics of Education"*
Supervisors: Gerhard Riener and Hans-Theo Normann

10/2010-09/2012 Master of Science in Economics, University of Gologne
Master Thesis: *"Incentives in School - Evidence from a Field Experiment"*

04/2007-04/2010 Bachelor of Science in Economics, University of Bonn
Bachelor Thesis: *"Authority and Delegation in Firms and Organizations"*

Articles in Refereed Journals

“Teaching in Times of COVID-19: Determinants of Teachers’ Educational Technology Use” (with Matthias Dincher), *accepted Education Economics*.

“Do Children Cooperate Conditionally? Adapting the Strategy Method for First-Graders” (joint with Henning Hermes, Florian Hett, Mario Mechtel, Felix Schmidt and Daniel Schunk), *Journal of Economic Behavior and Organization*, 179, 2020, 638-652.

“Monetary and non-monetary incentives for educational attainment: Design and effectiveness” (with Hannah Schildberg-Hörisch), Chapter 19, 249-268, in Bradley, Steve and Green, Colin (eds.,) (2020): *The Economics of Education – A Comprehensive Overview* (2nd edition), Elsevier

“On the Design of Non-Monetary Incentives in Schools” (joint with Gerhard Riener), *Education Economics*, 27 (3), 2019, 223-240

“Gender Differences in Willingness to Compete and Answering Multiple-Choice Questions - The Role of Age” (joint with Gerhard Riener), *Economics Letters*, 164, 2018, 86-89

“Nudging in der Schulmensa: Wie verhaltenswissenschaftliche Erkenntnisse zu gelungenen Ernährungsgewohnheiten beitragen können” (joint with Hannah Schildberg-Hörisch and Philipp Thoste), *Quarterly Journal of Economic Research* (Vierteljahreshefte zur Wirtschaftsforschung), 2, 2018, 109-125

“Shying Away from Demanding Tasks? Experimental Evidence on Gender Differences in Answering Multiple-Choice Questions” (joint with Gerhard Riener), *Economics of Education Review*, 59, 2017, 43-62

“Causes Of Anxiety In Patients Undergoing Coronary Computed Tomography Angiography”, *International Journal of Cardiovascular Research*, 6:1, 2017 (joint with Bettina Bäßler, Simon Davies, Annelieke Roest, Susanne Lethaus-Weigl, Roman Pfister, Alexander Bunck, David Maintz, Stephan Baldus, Guido Michels)

Working Papers and Work in Progress

“Heterogeneous Effects of Grade Framing” *R&R Labour Economics*, DICE Working Paper 227

“What Determines the Enforcement of Newly Introduced Social Norms: Personality Traits or Economic Preferences? Evidence from the COVID-19 Crisis” (with Daniel Schunk, GSME Working Paper 2024), *R&R Journal of Behavioral and Experimental Economics*

“Non-Monetary Rewards in Education” (with Gerhard Riener), *R&R Educational Psychology (minor revision)*

“Addressing Validity and Generalizability Concerns in Field Experiments” (with Gerhard Riener and Sebastian Schneider), MPI Collective Goods Discussion Paper, No. 2020/16

“Effects of Timing and Reference Frame of Feedback: Evidence from a Field Experiment” (with Mira Fischer), GSME Working Paper 1820

Reports

“Behavioral Insights: Neue Möglichkeiten im Bildungsbereich?” (with Hannah Schildberg-Hörisch and Laura Breitkopf), expertise for the Bertelsmann Foundation (2019)

Funding and Research Grants

Funding:

2020 Interdisciplinary Public Policy funding for research on social norms during the COVID-19 pandemic (5.000 EUR)

Research Grants:

2015, 2017 Award for Presentations at International Conferences,
German Economic Association (Verein für Socialpolitik)
2015 Conference Grant, Konrad-Henkel-Stiftung

Refereeing Services

The Economic Journal, Journal of Applied Econometrics, Education Economics, Journal of Economic Behavior & Organization, The B.E. Journal of Economic Analysis and Policy, List Forum für Wirtschafts- und Finanzpolitik, Spring Meeting of Young Economists (2020)

Teaching

Lecture "Principles of Public Economics", master's level, University of Mainz (winter term 2019),

Lecture for Future "Public Economics, Sharing Economy and Climate Change", master's level, University of Mainz (03.12.2019),

Tutorial "Principles of Public Economics", master's level, University of Mainz (winter terms 2018, 2019)

Seminar "Ausgewählte Themen der Bildungsökonomik", bachelor's level, University of Mainz (winter term 2018)

Tutorial "Behavioral Economics", master's level, University of Mainz (summer terms 2018, 2019)

Seminar "Verhaltensökonomik und die Digitalisierung im Bildungs- und Arbeitsbereich", bachelor's level, University of Mainz (summer term 2018)

Thesis supervisions: Bachelor and Master

Tutorial "Academic Writing and Presentation Skills", University of Düsseldorf, (winter terms 2013/2014, 2014/2015, 2015/2016, 2016/2017, 2017/2018 and summer terms 2014, 2015, 2016, 2017)

Invited Presentations

2019 Norwegian University of Science and Technology (NTNU, Trondheim)

2018 German Institute for Economic Research (DIW Berlin)
Workshop on Team Dynamics and Peer Effects (Trier)

2017 Max Planck Institute for Research on Collective Goods (Bonn)
RWI - Leibniz Institute for Economic Research (Essen)

Conference Presentations and Summer Schools

- 2020 5th Winter School on Applied Microeconomics: Theory and Empirics (Saas-Fee, Switzerland)
- 2019 Field Days: Experiments Outside the Laboratory (Fontainebleau, France, Poster Presentation)
14th Nordic Conference on Behavioral and Experimental Economics (Kiel)
International Workshop on Applied Economics of Education (Catanzaro, Italy)
Workshop "External Validity, Generalizability and Replicability of Economic Experiments" (Barcelona, Spain)
- 2018 Spring Meeting of Young Economists (Palma, Spain)
International Workshop on Applied Economics of Education (Catanzaro, Italy)
ESA World Meeting (Berlin)
- 2017 2nd Winter School on Applied Microeconomics: Theory and Empirics (Montafon, Austria)
10th RGS Doctoral Conference in Economics (Dortmund)
Royal Economic Society Annual Conference (Bristol, England)
3rd LEER Conference on Education Economics (Leuven, Belgium)
Society of Labor Economics Annual Conference 2017 (Raleigh, USA, Poster Presentation)
Workshop on Education, Skills, and Labor Market Outcomes (Oslo, Norway)
32nd Annual Congress of the European Economic Association (Lisbon)
2nd IZA Workshop: The Economics of Education (Bonn)
- 2016 1st Winter School on Applied Microeconomics: Theory and Empirics (Lenzerheide, Switzerland)
2nd Leer Conference on Education Economics (Maastricht, Netherlands)
Third International Meeting on Experimental and Behavioral Social Sciences (Rom, Italy)
WZB - Conference on "Field Days: Experiments Outside the Lab"(Berlin, Poster Presentation)
International Workshop on Applied Economics of Education (Catanzaro, Italy)
Summer School Education, Preferences, and Economic Outcomes (Kiel)
15th TIBER Symposium on Psychology and Economics (Tilburg)
Annual Conference of the German Economic Association (Augsburg)
Seminar University of Cologne
- 2015 Fourth SOLE/EALE World Conference (Montreal, Canada)
International Workshop on Applied Economics of Education (Catanzaro, Italy, Poster Presentation)
Workshop and Summer School Economics of Education and Self-Regulation (Mainz)
10th Nordic Conference on Behavioral and Experimental Economics (Tampere, Finland)
Mini-School: "Coping with Difficult Decisions-An Experimental Economics Perspective" (Düsseldorf)
Brown Bag Seminar Düsseldorf (Internal)
- 2014 Competition and Innovation Summer School (Turunc, Turkey)
Ifo Center for the Economics of Education (Munich)
Brown Bag Seminar Düsseldorf (Internal)

Other Activities

Organizer of the 2nd Winter School on Applied Microeconomics: Theory and Empirics 2017 (Austria)
Organizer of the 3rd Winter School on Applied Microeconomics: Theory and Empirics 2018 (Switzerland)

Professional Experience

04/2013-07/2013 European Economics & Marketing Consultants (Internship - Bonn)

10/2012-01/2013 Indo-German Chamber of Commerce (Internship - Pune, India)

05/2010-06/2010 German Federal Antitrust Authority (Internship - Bonn)

Language Skills

German (native), English (fluent), French (basic)

Mainz, 22nd April 2021